

INTERNATIONAL SALE CONTRACT



GLOBALNEGOTIATOR
Business Publications

Date:

Between:

..... [company legal name] whose registered office is at
..... [address, city and country] and registration/fiscal number is
..... (hereafter referred to as “the Seller”),

and:

..... [company legal name] whose registered office is at
..... [address, city and country] and registration/fiscal number is
..... (hereafter referred to as “the Buyer”).

Both Parties declare an interest in the sale and purchase of goods under the present Contract and undertake to observe the following agreement:

1. Products

Under the present Contract, the Seller undertakes to provide, and the Buyer to purchase:

Alternative A. The following Products and quantities:

Alternative B. The Products and quantities as set out in Annex 1 of the present Contract.

2. Price

The total price of the Products which the Buyer undertakes to pay the Seller shall be
..... [write in numbers and letters]. The aforementioned price:

Alternative A. Is the sum total of the prices of all Products and quantities as set out in Clause 1.

Alternative B. Is the sum total of the prices of all Products and quantities as set out in Annex 1.

Both Parties undertake to renegotiate the agreed price when affected by significant changes in the international market, or by political, economic or social situations in the country of dispatch or destination of the Product, which may damage the interests of either party.

3. Delivery conditions

The Seller shall deliver the Products to [mention the place: warehouse, port, airport, etc.], [city and country], under conditions [mention Incoterm]. The goods shall be delivered at the agreed place, and to the transport agent designated by the Buyer, at least twenty-four hours before the deadline established in the present Contract. Should the Buyer fail to take charge of the goods on arrival, the Seller shall be entitled to demand the fulfillment of the Contract and payment of the agreed price.

4. Packaging

The Seller undertakes to deliver the Products hereunder, suitably wrapped and packaged for their specific characteristics and for the conditions of transport to be used.

5. Means of payment

The Buyer undertakes to pay the total price which appears in the present Contract. Payment of said price shall be effected by:

Alternative A. Cash, check or bank transfer to the account and bank branch designated by the Seller.

Alternative B. Bill of exchange or direct debit to the account and bank branch designated by the Buyer.

Alternative C. Irrevocable and guaranteed letter of credit payable to the account and bank branch designated by the Seller.

6. Date of payment

The price shall be paid on the following terms:

Alternative A. %, being [write in numbers and letters], on signing the present Contract; and the rest, being [write in numbers and letters], on delivery of the goods.

Alternative B. %, being [write in numbers and letters], on submitting documents of property to the transport agent designated by the Buyer; and the rest, being [write in numbers and letters], within calendar days of receipt of the goods by the Buyer.

Alternative C. Within calendar days of receipt of the goods by the Buyer.

.....

This is a sample of 2 pages out of 7 of the International Sale Contract

To get more information about this contract click here:



[INTERNATIONAL SALE CONTRACT](#)